

## Consolidated Financial Statement

November 20, 2003

### Consolidated Financial Results – Summary

#### Half Yearly results

#### Prestige International Inc.

**Listed Company:** Prestige International Inc.  
**Listed to:** Osaka Securities Exchange Co., Ltd.(Hercules Market)  
**Code Number:** 4290  
**Enquiry Department:** Corporate Planning Group  
**Website:** <http://www.prestigein.com/>

① Balance Sheet

(unit : thousand Yen)

	Interim Period (ended at 2002/9/30)		Interim Period (ended at 2003/9/30)		Fisical Year (ended at 2003/3/31)	
	Amount	%	Amount	%	Amount	%
(Assets)		%		%		%
I Current Assets						
1. Cash & equivalents	328,287		658,509		447,836	
2. A/R Trade	865,571		750,822		771,323	
3. Inventories	28,082		33,365		7,985	
4. Deferred Tax Asset	133,759		121,068		111,073	
5. Other Current Assets	177,762		248,121		258,572	
Allowance for Bad Debt	△2,267		△5,999		△1,996	
Current Assets Total	1,531,196	65.6	1,805,888	61.4	1,594,795	70.5
II Fixed Assets						
1. Tangible Assets						
(1) Machines&Tools& Equipments	176,151		—		147,001	
(2) Construction in process	—		461,880		—	
(3) Other Tangible Assets	44,853		163,249		55,490	
Tangible Assets Total	221,004		625,129		202,492	
2. Intangible Assets						
(1) Consolidation Goodwill	83,106		72,025		77,566	
(2) Other Intangible Asset	128,424		110,949		107,497	

Intangible Assets Total	211,530		182,975		185,063	
3. Investments & others						
(1) Investment in Security	176,898		98,309		87,979	
(2) Deferred Tax Assets	28,998		6,508		14,063	
(3) Other investments	179,767		259,976		216,442	
Allowance for Bad Debt	△14,038		△37,554		△37,381	
Investment & others Total	371,626		327,239		281,104	
Fixed Assets Total	804,161	34.4	1,135,344	38.6	668,659	29.5
Assets Total	2,335,358	100.0	2,941,232	100.	2,263,455	100.0

(unit: thousand Yen)

	Interim Period (ended at 2002/9/30)		Interim Period (ended at 2003/9/30)		Fiscal Year (ended at 2003/3/31)	
	Amount		Amount		Amount	
(Liability)		%		%		%
I Current Liability						
1. Account Payable trade	282,099		420,023		320,974	
2. S/T Loan Payable	451,339		250,000		231,970	
3. Account Payable other	—		418,326		—	
4. Accrued Income Tax	29,871		21,927		32,751	
5. Deferred Tax Liability	36		81		32	
6. Accrued Expense	147,974		118,786		156,680	
7. Unearned Revenue	308,841		517,539		387,854	
8. Accrued bonus	—		50,058		—	
9. Other current liability	122,147		36,478		128,562	
Current Liability Total	1,342,311	57.5	1,833,220	62.4	1,258,826	55.6
II Long-term Liability						
1. Account Payable-L/T	89,215		43,563		66,268	
2. Deferred Tax Liability	266		1,492		97	
3. Allowance for retirement	4,352		7,789		4,918	
4. Other L/T Liability	615		747		—	
Long-term Liability Total	94,449	4.0	53,593	1.8	71,284	3.2
Liability Total	1,436,760	61.5	1,886,814	64.2	1,330,110	58.8
(Shareholders Equity)						
I Capital Stock	809,200	34.6	809,200	27.4	809,200	35.7
II Additional Paid-in Capital	793,075	34.0	793,075	27.0	793,075	35.0
III Unappropriated Earned Surplus	△726,089	△31.1	△512,656	△17.4	△645,909	△28.5
IV Unrealized Appreciation of securities	△162	△0.0	△31,849	△1.1	△41,051	△1.8
V Cumulative Translation Adjustment	22,574	1.0	△3,351	△0.1	18,030	0.8
Total Shareholders Equity	898,597	38.5	1,054,417	35.8	933,344	41.2
Total Liability and Shareholders Equity	2,335,358	100.0	2,941,232	100.0	2,263,455	100.0

② Income Statement

(unit: thousand Yen)

	Interim Period (From 2002/4/1 to 2002/9/30)		Interim Period (From 2003/4/1 to 2003/9/30)		Fiscal Year (From 2002/4/1 to 2003/3/31)	
	Amount	%	Amount	%	Amount	%
I Sales	3,087,249	100.0	3,464,971	100.0	6,269,445	100.0
II Cost of Sales	2,321,805	75.2	2,646,173	76.4	4,677,393	74.6
Gross Profit	765,443	24.8	818,798	23.6	1,592,052	25.4
III SGA Expenses	651,933	21.1	646,989	18.6	1,257,146	20.1
Operating Income	113,509	3.7	171,808	5.0	334,906	5.3
IV Non-operating Income						
1. Interest Earned	884		4,904		2,813	
2. Dividend Earned	11		—		11	
3. Rents Earned	3,382		1,716		4,753	
4. Exchange Gain	—		2,798		—	
5. Other income	378		1,212		653	
Non-operating Income Total	4,657	0.2	10,632	0.3	8,232	0.1
V Non-operating Expenses						
1. Interest Expense	5,337		2,973		11,491	
2. Allowance for Bad Debt Exp.	—		209		23,542	
3. Exchange Loss	21,579		—		16,193	
4. Relocation Expenses	—		11,508		—	
5. Other Expenses	5,432		2,533		13,862	
Non-operating Expenses Total	32,349	1.1	17,224	0.5	65,090	1.0
Ordinary Income	85,818	2.8	165,216	4.8	278,048	4.4
VI Special Income						
1. Loss on fixed asset disposal	3,605		8,466		3,840	
2. Redundancy Paid	6,127		10,574		15,476	
3. Accrued rent for previous period	—		3,002		—	
4. Other Special Loss	9,473		—		65,222	
Special Loss Total	19,206	0.6	22,042	0.7	84,539	1.3

(unit: thousand Yen)

	Interim Period (From 2002/4/1 to 2002/9/30)		Interim Period (From 2003/4/1 to 2003/9/30)		Fiscal Year (From 2002/4/1 to 2003/3/31)	
	Amount		Amount		Amount	
Income/Loss before Tax	66,612	2.2	143,173	4.1	193,509	3.1
T a x e s	13,814	0.5	12,155	0.4	23,652	0.4
Deferred Tax Expense	31,402	1.0	△2,235	△0.1	68,282	1.1
Net Income/Loss	21,394	0.7	133,253	3.8	101,575	1.6

### ※ Information

(Operation business performance)

(unit: million yen)

		Interim Period (ended at 2002/9/30)		Interim Period (ended at 2003/9/30)		Fiscal Year (ended at 2003/3/31)	
		Sales	%	Sales	%	Sales	%
<b>B P O Business</b>	GACP	787	25.5	718	20.8	1,587	25.3
	CLS	999	32.4	1,458	42.1	2,193	35.0
	CRM&e-CRM	865	28.0	866	25.0	1,818	29.0
	Sub Total	2,651	85.9	3,044	87.9	5,599	89.3
<b>T r a v e l Business</b>	Travel Service	435	14.1	420	12.1	670	10.7
	Sub Total	435	14.1	420	12.1	670	10.7
Total		3,087	100.0	3,464	100.0	6,269	100.0

(Business performance by region)

(unit: million yen)

	Interim Period (ended at 2002/9/30)		Interim Period (ended at 2003/9/30)		Fiscal Year (ended at 2003/3/31)	
	Sales	%	Sales	%	Sales	%
Japan	2,222	72.0	2,796	80.7	4,637	74.0
Europe	274	8.9	141	4.1	466	7.4
America	368	12.0	340	9.8	728	11.6
Asia/Oceania	221	7.1	185	5.4	436	7.0
Total	3,087	100.0	3,464	100.0	6,269	100.0